

## **THE IMPACT OF EMPLOYER BRANDING IN RECRUITING AND RETAINING HUMAN RESOURCES**

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**ABSTRACT:** Employer branding is primarily concerned with attracting and retaining valuable employees, which is accomplished in the best interests of the firm by understanding customer habits, needs, and expectations. With an emphasis on fostering a strong corporate culture and a commitment to achieving profitability and efficiency in human resources, the organization set several priorities for human capital development, authentic employee engagement in the company, and market understanding and awareness—all while remaining focused on the company's mission. Currently, we are considering further contributions that could support Donald Decamp's assertion that employer branding is more important than a company's reputation, or Simon Barrow's concept that defines the process by which an employee can be identified inside the marketing brand. To determine the continuous relevance of these principles, we perform an inquiry that includes reviewing specialized literature and assessing the operational procedures of businesses that deal with the subject.

**Keywords:** employer branding, human resources, profitability of the organisation, marketing strategies, efficient recruitment, employee stability, human capital.

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### **1. INTRODUCTION**

The expansion of regional and worldwide trade linkages led in the mobility of human capital, which increased big firms' market share in the recruitment of such capital. The notions of "knowing the employee" and "workplace stability" underwent a thorough and multidisciplinary analysis of the underlying elements, necessitating the use of new definitions for these words. The employee was required to connect with the marketing identity by expressing his objectives and the values promoted by the company—a concept known as employee branding. Alternatively expressed, the employee's behavior within the organization

is evaluated in a way that goes beyond the employment relationship; it focuses on developing the employer's reputation, which then translates into the goals of hiring a new employee and ensuring the stability of the current one (COLE, 2000).

In response to ongoing changes to human resource support, recruitment, and retention procedures, novel approaches and remedies centered on the psychological and affective aspects were developed to foster a sense of affiliation with the organization's external perception, social and economic standing, and unwavering pursuit of profitability and sustainability.

The convergence of two unique elements—the employee's social and professional background and the

business goal—is widely believed to be a critical component in comprehending and outlining the human resources market.

The current study seeks to investigate these approaches, which have emerged as a result of recent advancements in the search for a thorough understanding of the function of marketing in human resource management (PANISOARA & PANISOARA, 2007).

## **2. THE INTERNAL MARKETING APPROACH IN HUMAN RESOURCE MANAGEMENT (HRM)**

In recent years, the term "internal marketing" has become more commonly used to describe its potential deployment within a business. Internal marketing is a concept in human resource management that has two components. Initially, it is important to note that each department and employee within a firm serves as both a provider and a consumer. The second part addresses the organization's staff members and ensures that their collaboration is consistent with the business's objectives and strategy (BRETT, 1991).

Internal marketing is typically analyzed through the lens of an authentic mindset that views employees as customers and applies product-posting tactics to efficiently fulfill human aspirations. Furthermore, Cahill (2012) provides a variety of definitions relevant to internal marketing, which include the following:

The technique for creating an internal environment that supports the sales plan and the consumer's conscience;

The notion of human resource management based on marketing principles.

The techniques used by the organization to attract new employees and promote itself to existing ones. Internal marketing became necessary since corporate marketing methods frequently overlooked the needs of employees, who also serve as consumers, in favor of external clients. As a result, the majority of firms believe that employees only purchase and utilize the products and services that they are required to use because of their compliance with them and participation in their development (MARTIN & JACKSON, 2008). According to William and Curtis, the current obstacles in internal marketing can be overcome by understanding the unique characteristics of this sort of continuous process. This understanding empowers and inspires personnel to provide a pleasant client experience while remaining consistent across all levels. This method ensures that all personnel meet their marketing objectives (WILLIAMS & CURTIS, 2006). As a result, internal marketing is based on the relationship between the organization and its employees, with the former being given equal importance to the latter. Nonetheless, what form of organization are we discussing? What is its role and legitimacy? The enterprise

represents a group that expresses concern about change, labor, employment, unemployment, and social and economic violations. Individuals have an intermediary role between the organization and marketing. Furthermore, the business reflects the complex environment in which professional and interpersonal ties exist.

To effectively address these difficulties, it is critical to reinvigorate the concept of the market and rethink internal marketing (UCLEA, 2006).

As a result, the market to be captured symbolizes the organization's employees and associates, as well as its distinguishing characteristics (including expertise and experience, culture, personality, and human resources).

Technical expertise, community involvement, accountability, and more.

The commercialized product is presented alongside the organization's image and identity, managers, developed projects and plans, operational style, variety of activities, development opportunities, work

environment, current environment, and offered products and services, among other elements.

The partnership in business is formed by

To optimize interactions, ongoing research and the human-business relationship are maintained. External marketing helps an organization achieve its economic goals, such as increasing financial capital, and internal marketing helps the business achieve its social goals, such as improving human capital. As a result, internal marketing helps to develop the structure needed for workers to actively participate in the organization's operation. The primary goal of human resource management is to promote involvement, but the primary responsibility of internal marketing is to lay the framework for participation (KOTLER, 2001).

### **2.1 The HRM – marketing function**

The HRM-Marketing function is concerned with the type of internal marketing in which "the client" and "the supplier" are physically present within the organisation. In this framework, employees are viewed as clients or consumers. The HRM-marketing role is differentiated by its attitude toward managers and employees as internal customers. Furthermore, it sees the HRM function's actions and tasks as commodities or services that meet the demands and needs of managers and employees while also contributing to the fulfillment of the organization's goals (BRETT, 1991).

Our belief that human resource management can be considerably informed by marketing stems principally from the parallels between the two activities. Furthermore, a clear analogy may be seen between the challenges faced by the marketing department and human resource management. Human resource management stands to benefit from using the same principles and approaches that have proven successful in the marketing function (BRETT, 1991).

The HRM function enhances productivity by delivering services or programs to management or personnel. An HR manager can improve an organization's ability to meet the demands and preferences of its external clients by implementing internal marketing strategies that attract and retain the best employees for the company and elicit optimal performance from internal customers.

Marketing management is the practice of improving the efficacy and/or efficiency with which marketing activities are carried out. Efficiency addresses how resources are used to achieve goals, whereas efficacy assesses the extent to which organizational goals are met. Human resource managers strive to increase performance by considering both effectiveness and efficiency (BÎRCÈ, 2013).

Each organization's marketing department is responsible for a variety of interrelated responsibilities, such as:

- Understanding the market and competitive environment.
- establishing the mission of the organization.
- Determining the target demographic.
- Developing integrated marketing mix plans with the goal of achieving targets within the stated target markets.

Implementation of marketing mix strategies and administration of marketing activity.

Each discussion about internal marketing in human resource management begins with this widely recognized framework of marketing activities, which includes the aforementioned steps.

The essence is the data collected by human resource managers about their clients' desires and needs, as well as their understanding of the factors that must be considered when the HR department develops its strategies, which include determining the target demographic with whom the organization engages. This practice of putting client information into a database is an example of market analysis.

Market research, which is used to determine the needs, wishes, and attitudes of external consumers or industrial customers, should also be used to determine the needs, wants, and attitudes of employees (BOGATHY, 2004).

This style of communication is useful for discovering organizational flaws and vulnerabilities. Prior to

data collection, it is critical to address concerns in a number of ways, no matter how challenging they may be. Continuous problem-solving is used to maintain the HR department's credibility at all levels of the organization. An increase in employee expectations may have serious negative consequences. As a result, market research may serve as a foundation for measuring the efficacy of activities that achieve their goals.

The second stage involves creating a mission statement for the human resources division. To do this, the following questions must be addressed: "What is our function within the organization?" and "What does our position within the organization signify?"

HRM should not overly complicate the definition of the mission. A framework should be developed to clarify the role of the human research department and demonstrate how it may improve the coordination of efforts across various organizational levels and units in pursuit of the organization's overarching goals (ARMSTRONG, 2008).

The third phase involves selecting market segments. Market segmentation is the process of splitting a large, heterogeneous group of employees into smaller, homogenous groups with comparable needs and a desire for the HR function's success.

## **2.2The personnel mix**

The most significant product launch in internal marketing involves the involvement of the organization's management, general policy, and human resources, making it significantly more challenging. As a result, when the following are considered (BRETT, 1991), the marketing mix transforms into the personnel mix.

The variable "market" must respond to the following inquiries:

- To what extent is the company familiar with each of its partners?
- What incentives, prerequisites, and goals do the partners share?
- Do they have any specific qualifications, background, or experience?
- Do you have knowledge?
- What is your level of satisfaction or unhappiness with the following: work environment, organization and development policy, manager's style and personality, and management style?

The following inquiries require the use of the variable "product":

- What strengths does the management have? What are his personality characteristics, management style, charisma, technical and interpersonal skills, and self-perception?
- Whose ideals do the manager's suggestions reflect? Is he able to directly provide the essential information? Are his endeavors, ambitions, and approaches qualitative in nature?

The following inquiries need the use of the variable "price":

- What is the manager's performance level?
- What is the link between remuneration, responsibility, and function?
- Based on an examination of the quantitative and qualitative findings, was the manager able to work in accordance with his own productivity and competitiveness, or in contrast to his colleagues?
- Is management capable of negotiating and obtaining the resources required to allow his partners to participate in the approved system of appreciation?

To address the following inquiries, the variable "distribution" must be used.

- Does it happen in a rational manner?

What is your opinion of each instrument used by management to promote continuous communication and the dissemination of ascendant and descendant information among subordinates and partners in the hierarchy?

The following document illustrates the variable "commercial communication": the manager's understanding of his personal attributes (attitudes, character, relationship style, behavior), his organizational position (duties, function, status), and the degree to which his persona and position are congruent (factors of authority, areas of dysfunction that need to be addressed). These should provide answers to the following

questions:

- What kind of perception does the government convey?
- What about the business?
- Is this the same image that was originally created?
- What corporate communication tactics might he use to dramatically improve the integration, efficacy, and popularity of his "product"?

Answering these questions reveals a manager's ability to appraise himself as a "product" of the organization. Concurrently, this stage of the people mix allows the manager to obtain a better understanding, acceptance, and positioning of himself in relation to the elements of the complicated, day-to-day professional environment (CHIMHANZI, 2004).

### 3. EMPLOYER BRANDING

Although ongoing research is being conducted on the subject, it is important to note that the term "employer branding" was coined by Simon Barrow in 1990, while serving as president of the consulting journal "People in Business." Barrow believes that in order to achieve this, each organization must ensure that its employee brand is consistent with its marketing brand. A high majority of firms send messages that are congruent with their employees' attitudes, behavior, and beliefs (SOUMYA, 2008).

In a corporate setting, the employer acts as a unified force, providing support, encouragement, and satisfaction to employees while ensuring their dedication, loyalty, and overall well-being. As a result, these characteristics contribute to the organization's profitability, market share, corporate growth, respect from stakeholders and competitors, and reputation as an appealing workplace. Employer branding is more than just a side issue in human resources or marketing; it encompasses the fundamental essence of the firm and the process of establishing an affective link among employees. Branding can also imply "dynamic boss." The Concise Oxford Dictionary defines branding as "to create an unforgettable impression." Employer branding is just an extension of this notion. The majority of organizations have a long-term, and often permanent, impact on individuals. Even after an organization's extinction, its reputation continues to be perceived by its acquaintances, competitors, suppliers, and customers (SOUMYA, 2008).

Employer branding has a significant impact on employees' psychological motivation. Businesses use a range of compensation plans to recruit people. These packages consider financial compensation, work environment, achieving a work-life balance, future education, internal and external support, professional development, emotional disposition, work schedule flexibility, vacation and compensation provisions, as well as mental and social satisfaction. These are only a few examples of the fundamental issues that motivate employees.

#### 3.1 Organisational culture and values

Membership in a community. It is crucial to the expansion and success of employer branding. The physical environment, the size and configuration of the business, and employee treatment all help to shape organizational culture. The ethos and values of an organization have a significant impact on its mission and overall vision. They serve as effective communication tools for the development of internal and external branding initiatives. An organization's culture reflects its core ideals. It is one of the important aspects that decide whether an organization succeeds or fails. The cultural network, heroes, rituals, and organizational goals are some of the numerous components that make up culture. The values of the corporate culture represent its underlying principles. The term "cultural network" refers to both the communication and informal networks. They serve as the foundation for establishing an employer brand (MARTIN et al., 2004).

An organization's brand image and reputation help to harmonize employer and employee branding. They should aim for balance, actively promote the organization's culture and reputation, and prioritize employee retention. Employer branding combines HRM and marketing to create internal and external marketing strategies for attracting and retaining talented employees.

The employer branding strategy is based on the competition for limited resources, markets, personnel, talent investors, and production. This method is widely used to highlight the advantages of recruiting and training. One of the key benefits of using employee branding to obtain a competitive advantage is that it works in tandem with employer branding, which effectively displays the organization's image on an external platform. By promoting effective communication, this external platform attracts qualified resources to the system.

### **3.2 Employer branding – a magical tool for the recruitment process**

It is true that brands like Nike, Adidas, Google, and IBM instantly evoke pictures and reputations for their products. Consumers are cognitively accustomed to viewing detailed visuals of their products. Customers have long-term relationships with individual companies when they are overcome with intense feelings of efficacy, reliance, and nostalgia. Employer branding goes beyond a company's reputation, according to Donald Decamp, COO of Com Health Group, and is essential for obtaining access to the recruitment process. To boost retention rates, a company's branding statements must correctly reflect the circumstances in which its employees find themselves. The culture, vision, mission, and capabilities of an organization to fulfill its goals all have an impact on talent acquisition and retention (SOUMYA, 2008).

There is a visceral connection between the consumer and the consuming brand. The employee-employer relationship acts similarly. The company will question as to why the employee feels obliged to leave the organization. The majority of employees express uncertainty about their motivation. The employer may use this occasion to emphasize the organization's guiding principles and values, which include issues such as the work environment, brand image, and the importance placed on each individual within the firm.

Employer branding refers to an employer's efforts to build the organization's reputation. The method comprises shifting one's perspective during a professional interaction with the organization and potential personnel. According to Jo Bredwell, a senior partner at JWT, discovering this connection frequently necessitates a journey of discovery. Employer branding is not about accommodating individuals who want to hear information that is not immediately clear; rather, it is about expressing the company's underlying principles and exposing its truth. More specifically, it means openly revealing information about the entrepreneurial attitude and corporate culture to prospective personnel. According to Bredwell (2008), organizations struggle to identify the primary candidates who exhibit an interest in employment.

The implementation of the tactics required to develop a strong employer brand is reliant on the organization's goals and reliability. On the global market, skilled individuals face fierce competition. Talent branding is considered alongside employer branding and serves as the cornerstone for a long-term effective maintenance and insurance strategy. This is a long-term strategic effect that encourages the growth of a well-managed firm, with the ability to serve as an extraordinary work environment.

Efficient administration of employer branding enables:

- The launch of recruitment campaigns,
- as it attracts the best competent candidates.
- The reduction of differences among employees who exhibit peak performance;
- The ability to search out new opportunities in the labor market.

Marketing tactics and strategies have been shown to be effective in developing brand identities for products and services. Employers may be affected by this element as well. A competitive climate is

critical for getting new clients and keeping existing ones in one's portfolio. Furthermore, this competitiveness includes the retention of key current employees. To attract and retain employees, organizations create and implement an effective employer brand using a number of recruitment techniques.

### **3.3 Recruitment strategies**

Recruiting entails much more than just locating a large pool of possible candidates. It entails identifying qualified applicants from whom to select for the organization. There are three key recruitment objectives:

- In order to attract an equal number of applications while keeping costs within practical levels;
- In order to meet the organization's societal and legal duties;
- To improve and To boost the selection process's success rate by reducing the number of candidates who lack the necessary skills.

organization's performance, recruitment marketing tactics are used to pick efficient recruitment methods. Every company uses several recruitment tactics, depending on its size and culture, whether or not they are openly announced. This methodology is consistent with the authorized recruitment protocols and the recruitment

activity, as well as the effective outcomes achieved by the recruiting team. Unless the recruitment methods are guided by the recruiting strategy, they may be rejected. The recruiting strategy's importance is assigned to the selection process, candidates, and persons involved in recruitment, which matches to the organizational strategy, objectives, and necessary resources. After developing a recruitment strategy, the business can move on to determine the exact methods and processes for implementing it.

A plan is the technique by which an organization intends to pick the activities it will carry out and attract the right type of members. This technique includes establishing:

- The sources of employment
- Personnel in charge of recruitment.
- The substance of the recruitment process.
- Responses from candidates.

The following are some possible recruitment tactics (FLOREA, 2010).

The compatibility technique determines the extent to which an applicant is qualified for a certain post; during this process, the candidate is treated as a variable, while the job remains constant. It is often assumed that specific backgrounds and abilities are required for individuals to do their occupations. This approach provides the following illogical inquiry, assuming a procedure that follows a preset logical sequence:

- What obligations and responsibilities come with this position?
- What competencies and comprehension are required?
- How might one look for these attributes in potential employees?
- The concept of malleability refers to the identification of applicants who have the optimal combination of talents and traits to fit into the company culture. Young people without much experience are, in general, the best choices.
- The flexibility method comprises identifying individuals who are adaptable and ready to face new difficulties.
- The following forms may be used for recruiting purposes:
- As reported by FLOREA (2010).
- broad recruitment is a deliberate approach used to appoint individuals to non-specialized roles by reaching out to the broad public.
- The "specific recruitment" recruitment approach aims to reach certain target groups in accordance with the activities that must be done. It makes it easier to find people with certain skills and experience.
- "Centric" recruitment refers to the process of attracting new personnel by targeting existing

employees or groups close to the firm. By using the group's prior understanding of the organization's activities, it raises the likelihood of attracting highly qualified individuals.

- A strategy used to enlist individuals from closed systems, such as organizations, schools, or military divisions, is known as "close system recruitment." This approach is distinguished by members perceiving the activities as advantageous and anticipating the establishment of a culture of participation that fosters sustained engagement.
- Mass recruitment is a technique that involves hiring a large number of people in a short period of time, often one to two years.

### **3.4 Good recruitment practices with positive effect on employer branding**

**Ford Motors:** This creative corporation changed its recruiting processes and previous marketing to emphasize the importance of fresh graduates' contributions. A poll was undertaken to identify which catchphrases and messages are the most appealing and effective at attracting fresh graduates. Following a detailed poll designed to gather insights from the workforce, the business tested a number of concepts, themes, slogans, visuals, and names. Finally, one idea that stands out among responders is "natural passion," which has a substantial impact on the organization's brand perception as perceived by its most recent employees. This campaign was given the prestigious award of "best recruitment advertising" (SOUMYA, 2008).

Google has a distinct employer brand.

Within the sector. Their work environment, processes, politics, culture, and facilities are fundamentally different from those of other organizations. The organization has a distinctive brand identity.

unique in the work market. Several market research ranked Google as the second most desirable employer. The organization prioritizes its workers, their level of involvement in the firm, and how these highly driven individuals approach their responsibilities. They promote creativity and innovation (SOUMYA 2008).

**Standard Life Investments,** founded in 1977 and located in Edinburgh, Scotland, employs 650 people. The company has expanded its branding techniques in Dublin, Hong Kong, Boston, Montreal, and London, among other places. The efforts of the human resources staff in Edinburgh have considerably contributed to the company's great reputation in the investment industry, making them a critical factor in its success. The HR function primarily engaged with top leadership to build and maintain an internal identity. In 2001, the team received the Excellence Award in recognition of their use of the best human resource techniques. The organization's approach focused on attracting and keeping around 150 top-tier investment sector experts, as well as several hundred others. Their integration took place inside a highly integrated organizational culture built on the principles of trust, mature professional relationships, and a lack of hierarchy. In accordance with these changed principles, human resource strategies included reducing direct monitoring and negotiating remuneration schemes ranging from 20% for senior employees to 20% for CEOs. The marketing and investment specialist teams, the human resources department, and consumer expectations worked together to create an effective employer brand (IONESCU, 2008).

**Coca-Cola** first developed a presence in Romania in 1991, presenting a varied choice of culturally tailored beverages alongside its well-known international brands. Its social responsibility initiatives, such as funding educational and public health projects, theaters, museums, exhibitions, and sporting events, raise public awareness. One noteworthy feature is that employer branding tactics rely on a company's reputation for social and environmental responsibility. The HR division launched its first employer branding campaign in 2003. The endeavor's inaugural event was a career expo, during which prospective employees' resumes were collected and their level of interest in working with Coca-Cola was assessed. Only four of the 700 respondents expressed an interest in pursuing a career in sales. Concurrently, the participants stated a shared desire to work for a well-known, internationally recognized brand. As a result, excitement became a crucial ability for Coca-Cola employees. In addition to the qualities listed above, leadership judgment, spirit, change management, skill development, cooperation, and results were included. The core assumption was that



motivated employees generate innovative ideas and activities that move the organization ahead (IONESCU, 2008).

"The passion for excellence"—the organization's acknowledged essential competency and major goal—was the source of its rise to the top of elite organizations, as well as the inspiration for its employer brand slogan. It was clear that the organization was in the process of creating the skill pool from which the ultimate decision would be made. As a result, the organization focused its efforts on acquiring college students, recent graduates, and young adults to implant the company's concept in them. They were also expected to have specific characteristics, such as a competitive spirit or the will to succeed. The implementation of recruitment portal functionality and the building of webpages showing brand commitments served as communication channels that paved the way for their hiring. The company benefited significantly from the program's execution and subsequently fulfilled all of its requirements (IONESCU, 2008).

Employer branding is thus an important concept and a comprehensive practice that necessitates attentive supervision throughout the stages of development, processing, and implementation. Undoubtedly, an organization's message and commitments will strengthen its position as a corporate brand in the marketplace. Furthermore, it fosters a broad and diverse connection with all those who are interested.

Interested parties include law enforcement, stockholders, clients, suppliers, and collaborators, as well as potential employees. Employer branding focuses on the business image in relation to the recruitment process. This may be viewed as an investment that helps to create a conducive environment for the employee's professional development. Accomplishments within a given industry are denoted by the phrase "effective employer branding." As a result, it is vital for the firm to retain workers who not only possess the needed skill set but also have considerable growth potential.

2014).

Furthermore, employer branding serves as a vehicle for attaining strategic alignment by guaranteeing consistency between the organization's worldwide strategy and its personnel recruitment approach. To enhance the efficacy of recruitment efforts, employer branding must be prominent; the following components should be considered:

- Understanding the organization's goals and level of commitment with precision;
- Understanding the qualitative and quantitative needs of the workforce in order to help the firm achieve its goals;
- Identifying candidates interested in working with the company.
- Establishing ties with the organization's reputation.
- Communication in a visually appealing manner.

## **4.RESEARCH DESIGN**

### **4.1Research objectives and hypothesis**

This study will investigate employer branding tactics used during the staff recruitment and retention processes with the goal of producing suggestions for industry best practices.

The study's objective is:

An exploration of the factors that commonly contribute to the development and establishment of a strong employer brand.

This study investigates the numerous factors that influenced the establishment and growth of the employer brand inside the firms under consideration.

An examination of the HR department's contribution to the creation and upkeep of the organization's brand.

An study of the key components that contributed to the creation of the employer brand and distinguished the organization from competitors.

An evaluation of human resource developments that benefit the company's brand image.

An evaluation of effective ways for communicating employer identities on a national and international scale.

The effects of employer branding on employee retention are investigated.

An analysis of the benefits gained from the deployment of employer branding.

An study of the monitoring practices related to the creation and maintenance of the employer brand.

The creation of the employer brand resulted from an assessment of recruitment marketing tactics.

Analyze the hypothesis that is under investigation: A distinct and influential employer brand is the outcome of a combination of many elements.

Employers of the organizations being evaluated strengthen their employer brand by implementing a variety of tactics.

The human resources divisions of the organizations under consideration are primarily responsible for establishing and maintaining employer branding.

The organizations under investigation have a significant attribute that sets them apart from competitors and acts as the foundation for their employer branding.

Increased employer brand recognition was the result of the human resources activities done by the assessed firms.

An study of how well the companies under investigation express their desired perception finds a link between their internal operations and public statements.

Corporate branding has an impact on employee loyalty.

Employer branding offers various advantages to the firms under consideration in terms of employee recruitment and retention. The evaluating organizations are interested in tracking the progress and conception of their employers' identities.

#### **Research hypothesis:**

- A lot of components work together to create a distinctive and effective employer brand.
- The assessed organizations use a variety of techniques to strengthen their employer brand.
- The human resources departments of the firms being examined play an important role in the development and maintenance of employer branding.
- The organizations under investigation provide an important component that distinguishes them from competitors and acts as the foundation of their employer brand.
- The human resources initiatives implemented by the firms under review resulted in increased employer brand awareness.
- An assessment of the communication of the investigated organizations' desired image demonstrates a link between the corporation's verbal statements and internal processes.
- The employer brand influences employee loyalty.
- Employer branding offers distinct benefits to firms under scrutiny in terms of workforce recruitment and retention.
- The researched firms are keen on tracking the evolution of their employer brand creation and establishment.

#### **4.2 Research methodology**

The methodology includes interviews with six managers, a review of relevant literature, a few case studies showcasing industry best practices, and an analysis of various internet documents (news announcements, employee forums, business websites, etc.). This case study is thus exploratory in nature, shedding light on the organization's processes. The methodology used is determined by the data selection and categorization process (KHALID & TARIQ, 2015).

#### **4.3 Population and interviewed sample**

The research sample includes of human resource managers from several Iasi-based organizations who

use employer branding tactics to recruit and retain employees.

Non-probabilistic sampling is an instance of the sampling process that makes use of organizations picked based on a specified criterion.

## 5. CONCLUSIONS

The organization, his former and current training, and the impact of his position on the company's public image—all of these variables establish a link between labor and branding. It has been observed that the establishment and operation of employer branding are preceded by an effort to harmonize beliefs, values, and attitudes toward specific criteria such as the physical workspace, organizational chart layout and dimensions, and the distinguishing characteristics of the work. A complete and robust employer brand was built by focusing communication on the organization's reputation and image. The ultimate goal of this project was to improve employee retention by influencing organizational culture and image. It is commonly known that a positive staff attitude increases customer satisfaction and promotes a genuine functional reliance on the product, brand, or human resource in question. As a result, when marketing and HRM are combined, employees form a strong attachment to the organization's profile and improve their talents by applying them to specific activities. The extent to which the findings can be used to support a study proposal aimed at accurately defining the methodologies or paths being followed. Employer branding has a considerable impact on employee motivation, according to a review of specialized literature and the experiences of firms that have effectively recruited and retained employees through internal management and marketing tactics. Employer branding shown that an active component in both the personal and professional domains is the integration of financial incentive tactics, such as salary packages, with personal ones, by emphasizing employees' future hopes and expectations. Employer branding transforms internal marketing into a tool for raising awareness and improving reputation by stating unequivocally how an employee is expected to represent a specific organization's employer brand in relation to competition, market niche, and talent and skill investors.

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